



Dennis Phayre
Strategic Partnership and Policy

Off-Site Solar

NY Solar Summit

June 20th, 2016





Makes Business Sense



"This project makes good business sense. It enables us to diversify our energy supply, reduce costs, and help contribute to a cleaner, healthier New York City."

Curtis Ravenel, Global Head of Sustainable Business and Finance, Bloomberg L.P.

Smart Energy Procurement Strategy



- ✓ **Hedge Against Commodity**
- ✓ **Reduces Operating Expenses**
- ✓ **Achieve Sustainability Goals**

- **No Capital**
- **Off-Site**
- **Rational Strategic Decision**



First Community Solar Project in NYS



Why EnterSolar?

- ✓ **Policy Experts**
- ✓ **Deliver Bankable Results**
- ✓ **We Build “Off-Site” & Community Solar**
- **EnterSolar – REV Ready**

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Additional EnterSolar Partners:

